



Sault Area Hospital Foundation
ANNUAL REPORT 2010 ~ 2011

Continuing to invest in advanced healthcare.



Dear Friends of the Sault Area Hospital Foundation,

We are pleased to report a successful year at the Foundation as we were able to disburse over \$1.5 million from the Annual Fund towards the clinical documentation project and to purchase equipment for the Operating Room, Urology, Orthopaedics, Maternity Child Care, Matthews Memorial and Thessalon Hospitals. Over \$19.5 million was disbursed from the New Hospital Fund. This was only accomplished because of the generosity of our community of donors for which we are very grateful.

The Foundation office moved into the new hospital in February and is **continuing to invest in advancing healthcare** by fundraising for capital equipment needs that the hospital has identified for 2011-2012.

With the move into our new state-of-the-art facility, some of the older equipment that was still operational, was brought over. There will be a continuous need for funds to ensure that the newest and most advanced equipment is purchased. This equipment is an essential part of recruiting and retaining physicians and is vital to provide quality care to the patients we serve.

This past fiscal year 2010-2011, was very busy as we prepared for the transition to our new site. The first annual "Puttin' on the Glitz" event was held in November in the lobby of the new hospital and those in attendance were given a sneak preview after substantial completion.

The Foundation was also proud to unveil our donor recognition elements in the new hospital, which are now located on Level two in the main public corridor. All of the donor names on the Beacon of Hope, Celebration of Life and "Building a Bridge to the Future" Legacy Society recognition walls were transferred. We are now very pleased to offer naming and recognition opportunities throughout the hospital at \$25,000 and over.

Your continued support of the Sault Area Hospital Foundation demonstrates your **commitment to advancing healthcare** at our hospital and in our community. Please drop by and visit us at our new office around the corner from the information desk in the lobby, next time you are at the hospital. Please visit our website at www.sahfoundation.com to see how you can continue supporting the Foundation through our various programs.

Gus Palombi, Board President

Cheryl Pavoni, Executive Director & Treasurer



Augusto (Gus) P. Palombi,
Board President



Cheryl Pavoni,
Executive Director & Treasurer

"You have not lived until you have done something for someone who can never repay you."
~ Anonymous

Sault Area Hospital Foundation Board of Directors 2010-2011

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Vice-President:

Norm Sauve

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Ron Gagnon, SAH President & CEO

Treasurer:

Cheryl Pavoni, SAHF Executive Director

Directors:

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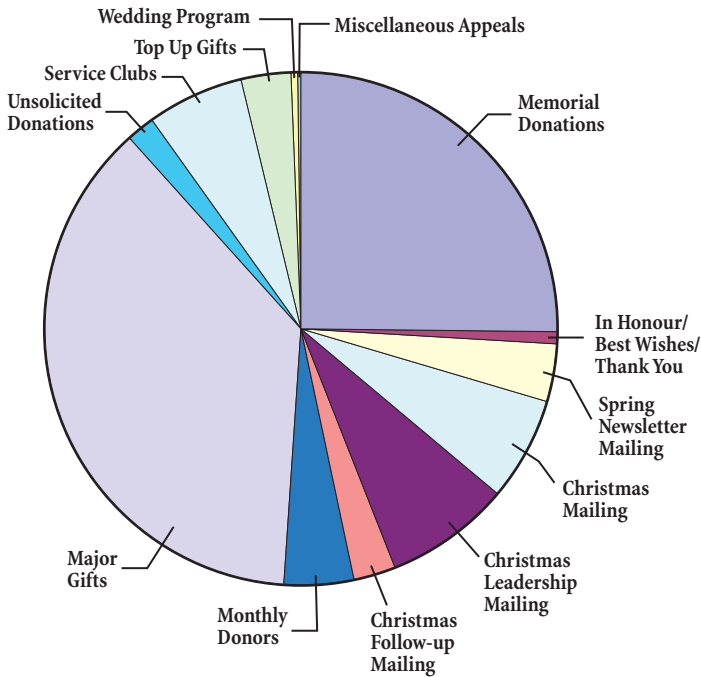
Debbie Sullivan

Dan Theriault

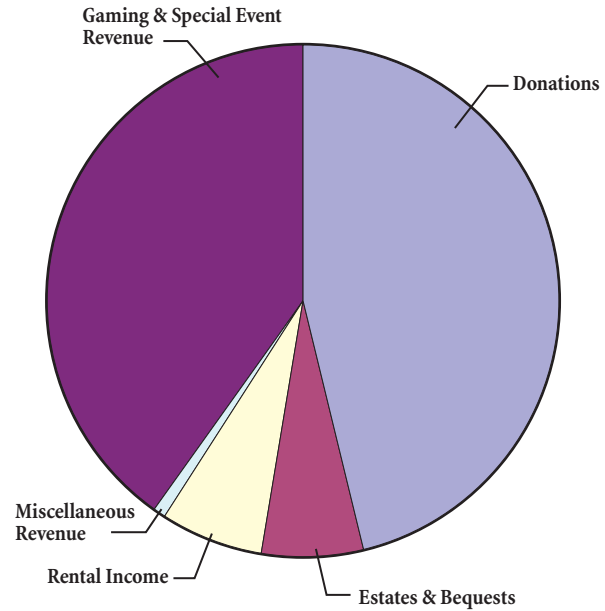
Emily Thibeault

Janice Willett

2010-2011 Donation Sources



2010-2011 Revenue Sources



Fiscal 2010-2011 Foundation Disbursements to SAH

Sault Area Hospital

- ❖ Teraracon Picture Archive & Communication System (PACS)
- ❖ Ear, Nose and Throat Equipment
- ❖ Orthopedic - Spider Limb Positioner & O.R. Instruments
- ❖ Urology - O.R. Instruments
- ❖ Glidescope for Maternal Child

Matthews Memorial Hospital

- ❖ ECG Machine with Cart
- ❖ Glidescope

Thessalon Memorial Hospital

- ❖ ECG Machine with Cart
- ❖ BP Quad Cuff

Total disbursements from the Annual Funds.....\$1,567,689
Total disbursements from the New Hospital Fund.....\$17,975,156



Ear, Nose and Throat Surgical Equipment

Dr. Damian Micomonaco, the new Otolaryngologist – Head and Neck Surgeon is thrilled to be returning to his home town of Sault Ste. Marie.

The Foundation was able to purchase the following surgical pieces of equipment for the Surgical department.

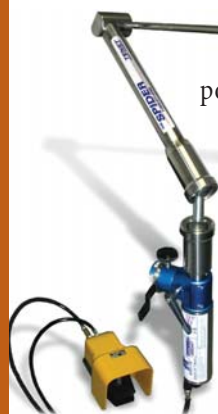
- ❖ **Navigation System** – a system which is used to gather, store and reformat images from the patient’s CAT Scan or MRI Scan. Using the reformatted images, the surgeon can study the patient pathology pre-operatively, locate the surgical target and establish a surgical plan. The image guidance system then provides an intra-operative, real time navigation tool that allows the surgeon to safely operate in areas that would otherwise not be accessible.
- ❖ **Facial Nerve Monitor** – a system that detects the electrical impulses carried by crucial nerves in the face. It allows the surgeon to safely dissect around these nerves, significantly decreasing the chance of cutting them which results in more favourable surgical outcomes.
- ❖ **Sets of instruments** – used in nasal and neck surgery.



Spider Limb Positioner and other various surgical pieces

Dr. Brad Slagel, Sault Area Hospital’s newest Orthopedic Surgeon is pleased to be returning to his home community of Sault Ste. Marie with a speciality in Sports Medicine.

The Foundation was able to purchase new pieces of equipment that will benefit the entire ortho department as all the surgeons do some form of minimally invasive surgery on joints.



One of these surgical items is a Spider Limb Arm which is a positioning device used in shoulder and wrist surgery. The positioner aids in shoulder procedures, lateral decubitus shoulder procedures, supine elbow procedures and wrist arthroscopy procedures.

The SPIDER Limb Positioner attaches to the rail of most O.R. tables and is activated by a foot pedal and powered through the compressed nitrogen or air supply within the operating room.

With the SPIDER providing rigid support of the limb, staff efficiency is improved as assistants are freed from holding the limb during surgery. The SPIDER Limb Positioner is designed to maintain a low profile position, out of the way of the surgeon, while delivering exceptional control and positioning capabilities for upper extremity procedures.

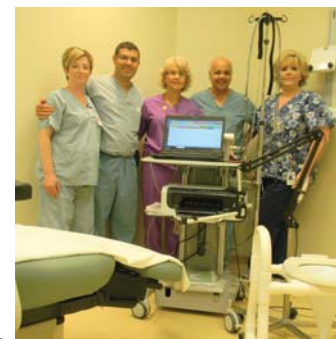


Urodynamic Machine

The Foundation was very pleased to purchase this new machine to assist the Urology Clinic.

A urodynamic machine is a computerized system to measure and analyze bladder and urethral activity. The urodynamic study helps in evaluating certain patients with incontinence, urinary retention, frequent urination and urgency. By providing proper diagnosis, the doctor will be able to more appropriately treat the symptoms and improve outcome. The machine uses T-Docs to minimize patient discomfort. The manufacturer, Laborie Medical, provides full support for staff in order to ensure they are trained in using the equipment.

Dr. Anis Aziz & Dr. Vin Mathur with Staff showcasing Urodynamic Machine.





1st Annual "Puttin on the Glitz" fundraiser in the new hospital lobby.



SAHF Charity Hockey Tournament
- Ladies Division Finalists.



Ski-A-Thon in partnership with Kiwanis Club of Lakeshore and SAH Foundation. High school students enjoy a day of skiing at Searchmont.



RBC Royal Bank Chilifest celebrates its 10th Anniversary!



SooBoys Charity Golf Tournament at Glen Abbey Golf Club in Oakville, Ontario.

Our Lotto partnership with Steelworkers Fun Carnival, Group Health Centre Trust Fund and SAH Foundation.



Joe Oraziotti, Honourary Chair prepares to make the first draw on their 20th Anniversary for the 5 Car Draw.

Open Ice 3 on 3 Hockey Tournament
- Kids Fighting Cancer.



Sears Travel & Carnival Cruise Lines Annual Fundraiser.



“Friends Forever” Monthly Donor Program

The “Friends Forever” Monthly Donor Program began in late 2001. This very special group of donors has made a tremendous impact by providing over \$32,000 each year to purchase much needed medical equipment.

When we heard about the new hospital being built, we decided to pledge towards the building fund several years ago. We planted our stake and toured the facilities at the “Puttin on the Glitz” event. It gave us great pride to be part of this wonderful advancement to the health system in Algoma. It seemed a logical extension to continue as monthly donors. After all, what is a beautiful modern hospital without modern equipment! And how can we attract new doctors without new technology? As we age, we need this facility to be the best with the necessary equipment available to treat patients.

~ Nancy & Blaine Konzuk ~



Gifts through the “Friends Forever” Monthly Donor Program are made automatically every month either by credit card or directly from your bank account. Your gift can also be directed to our area of highest need - “Fund for Better Care” or to one of our other designated funds.

SAHF Volunteer Acknowledgement

The Sault Area Hospital Foundation would like to acknowledge the ongoing dedication and support of the numerous volunteer, men, women and youth of the:

**MATTHEWS MEMORIAL HOSPITAL AUXILIARY
THESSALON HOSPITAL AUXILIARY and
SAULT AREA HOSPITAL VOLUNTEER ASSOCIATION**

We would also like to extend our thanks to the numerous individuals who devote their time and expertise to sit on our various fundraising committees.

We are grateful of the those wonderful volunteers who over the past year have generously given of their time and support on a regular basis, to assist us in our daily operations. You are an invaluable part of our Foundation.

With our heartfelt appreciation for your dedication - thank you!



Matthews Memorial Hospital Auxiliary



Thessalon Hospital Auxiliary



Sault Area Hospital Volunteer Association

“Success in life has nothing to do with what you gain in life or accomplish for yourself. It’s what you do for others.”

~ Anonymous

The SAHF's Tribute Gift Program

The Sault Area Hospital Foundation's **Tribute Gift Program** provides donors with the opportunity to express their joy, gratitude or sympathy by making a gift in honour or in memory of someone dear to them.



Best Wishes and Thank You cards: In Honour gifts are a wonderful way to celebrate a milestone or special moment such as an anniversary, birthday, wedding, birth of a child, graduation or any other happy occasion. It is also a great way to express gratitude or pay tribute to a special someone you respect and admire.

In Loving Memory card: In Memoriam gifts are often made by friends and family at funerals in lieu of flowers but are also made throughout the year in remembrance.



Season's Greetings card: Season's Greeting gifts are a simple and heartwarming way during the holiday season to let others know that you care enough to send them something special while helping the present and future patients of the Sault Area Hospital at the same time.

Our Sincere Thanks...

We take this opportunity to extend our sincerest appreciation to the following Funeral Homes & Cremation Centres for their ongoing support of our Tribute Program.

Their thoughtful and caring staff assist us in ensuring our in memoriam donations are received and processed confidentially and in the most efficient manner possible.

Arthur Funeral Home and Cremation Centre

Barton and Kiteley Funeral Home and Cremation Centre

Beggs Funeral Home

Northwood Funeral Home

O'Sullivan Donnelly Funeral Home

“Building a Bridge to the Future” Legacy Society

The **“Building a Bridge to the Future” Legacy Society** recognizes and honours today, those individuals whose estate plans will provide support for the Sault Area Hospital Foundation and its mission of tomorrow.

In view of the fact that these gifts are not received during a donor’s lifetime, membership into the Legacy Society gives us, the Foundation, the opportunity to appropriately recognize our donors during their lifetime.

Other than notifying the SAHF, there are no obligations or requirements to becoming a member of the Legacy Society, simply advising us of your intentions. ***The information you provide will be held in strictest confidence and no levels of giving are published. Your privacy and confidentiality will remain entrusted.***

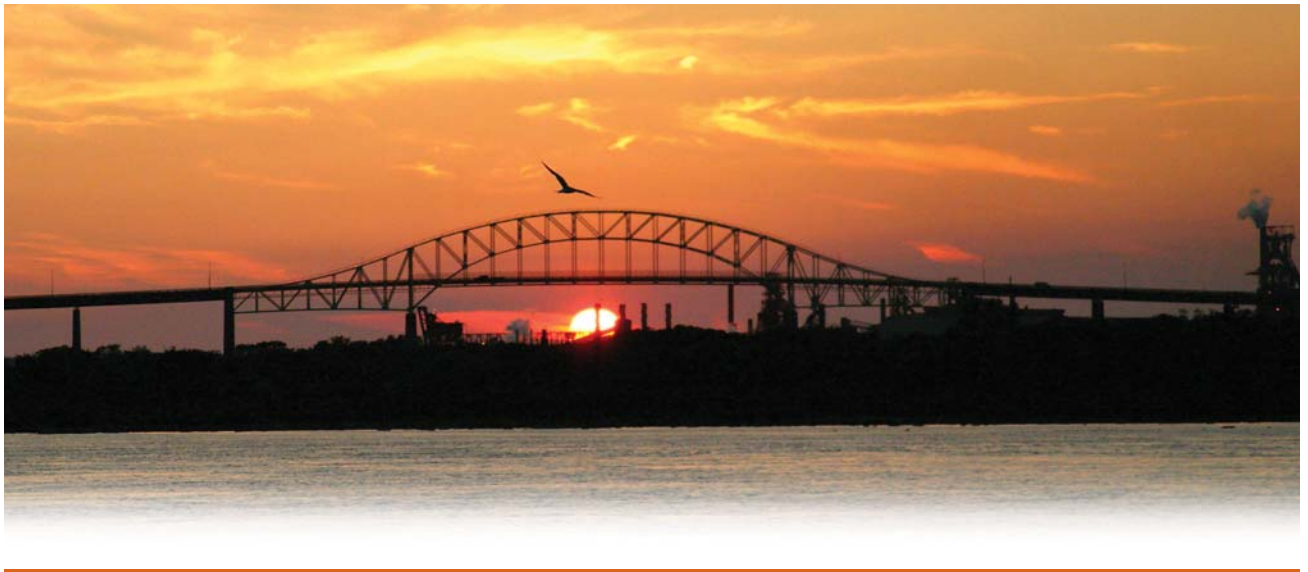
These gifts are made possible through Bequests, Life Insurance, Stocks, Bonds, Mutual Funds, RRSP/RRIF, Charitable Gift Annuity, Charitable Remainder Trust or establishing an Endowment Fund.

A special thank you to our latest members into the “Building a Bridge to the Future” Legacy Society that were added during the April 1, 2010 to March 31, 2011 fiscal year:

Suzanne Fillion

Elaine S. Pitcher & Dave Galotta

Anonymous Donors (6)



Estate Distributions

Estate Planning leaves you with that good feeling that you have thought of and made provisions for your family, as well as your charity of choice.

We are pleased to acknowledge the following bequests received during the period of April 1, 2010 to March 31, 2011. These estates represent caring individuals who had the forethought during their estate planning to choose the hospital as their charity of choice. These gifts express their generosity for the future of healthcare in our community.

Estate of Charles Eastman Currie

Estate of Myrtle Victoria Kell

Estate of J.A. McPhail

Estate of Helmi Helena Vanhatalo

The Glidescope Saves Lives

The **Glidescope** is a piece of equipment that has been used many times on cases with difficult airways in the Operating Room, Emergency Department, Intensive Care Unit (ICU) and the Neonatal Intensive Care Unit (NICU).

Recently, the Glidescope was used on a burn patient who presented to the Emergency Room. Airways of burn victims are often compromised due to swelling and inflammation from heat and smoke. In addition to this, smoke inhalation often discolours the mouth and airway making visualization of airway landmarks very difficult. The Glidescope uses a high resolution, wide angle lens to help optimize the view of the airway. In this case, the Glidescope was immediately used as it was anticipated that the airway would be problematic.

As expected, placement of a breathing tube was easily accomplished on the first attempt. Swelling was apparent but with improved visualization and a larger field of view, the airway was easily visualized. Without the Glidescope, it may have taken the Registered Respiratory Therapist (RRT) several attempts to secure the airway which would have caused more trauma to an already compromised airway. This in turn may have negatively affected the patient outcome.

Other examples of the use of the Glidescope have been in the Intensive Care Unit (ICU). In one instance, the RRT could not properly visualize the airway with a Laryngoscope. By using the Glidescope he could see a foreign body in front of the vocal cords and was able to remove it with forceps and clear the airway and then intubate the patient. If the Glidescope had not been available, the RRT may not have been able to intubate this patient. The patient survived as a result.



Paul Nanne, Clinical Coordinator, Respiratory Therapy with the new Glidescope.

“These are just a few examples where the Glidescope has increased patient safety and improved outcomes throughout the hospital. Staff and physicians are extremely happy with this piece of equipment and are grateful that it is available in our hospital,” says Paul Nanne, Clinical Coordinator, Respiratory Therapy.

Thank you to the Sandra Schmirler Foundation for generously donating \$19,709 towards the Glidescope.



Donor Recognition Program

Throughout 2010 / 2011 fiscal year, the Foundation worked to design and install donor recognition elements in our new facility.

The Foundation continues to offer several recognition opportunities to our donors at various giving levels. For more information on the recognition opportunities you see below, please contact the Foundation office at 705-759-3848.



This is a naming recognition element at the \$500,000 – \$1,000,000 level.



This is a naming recognition element at the \$500,000 – \$999,999 level.



This plaque is a sample of room recognition at the \$25,000 level.



There are some recognition opportunities left in courtyards.

In March 2011, the Foundation was excited to unveil the new locations for our Donor Recognition Walls. They are located on Level Two in the main public corridor.



Beacon of Hope Donor Recognition Wall

This recognition wall honours individuals, families, businesses, service clubs and other organizations that have, over the years, generously given gifts accumulating to \$1,000 or more to the Sault Area Hospital Foundation.

The backdrop to the recognition wall is picturesque water themed photography with glass panels. When your donations accumulate to \$1,000 or more, your name will be placed on this recognition wall.



Celebration of Life Recognition Wall

This wall acknowledges the special contributions of family and friends who have donated in memory of a loved one to the Sault Area Hospital Foundation. When donations accumulate to \$1,000 or more in memory of your loved one, their name will be placed on this recognition wall across from a magnificent courtyard.

For more information about either recognition wall, or if you would like to know if donations have been given in memory of your loved one, please contact Melissa Watson at 705-759-3434, ext. 4372.



“Building a Bridge to the Future” Legacy Society Recognition Wall

The Legacy Society is composed of donors who have made provisions for a future gift to the Hospital through a bequest in their will, as a beneficiary of a life insurance policy, an RRSP/RRIF policy, trust or residual interest gift.

Because these gifts are not received during a donor’s lifetime, membership into the Legacy Society gives the Foundation, the opportunity to appropriately recognize our donors during their lifetime without any obligations.

For more information about the “Building a Bridge to the Future” Legacy Society, please contact Giselle Chiarello at 705-759-3827.

Please note that names that were listed on the recognition walls at the Plummer and General Hospital sites have already been incorporated on the Beacon of Hope and Celebration of Life recognition walls at the new hospital.

Key Messages ~ Facts About the Foundation

The founding and ongoing purpose of the Sault Area Hospital Foundation is to raise funds for the hospital. The government provides the basics in healthcare, but these basics do not include the full cost of new medical equipment.

- ❖ The SAHF is the only source of funding for medical equipment purchases for the Sault Area Hospital upon which every one in the community relies. The Government does not fund these needs.
- ❖ Our work is never done – year after year substantial funds are required to purchase new equipment, assist with education and information technology needs.
- ❖ Equipment purchased five years ago is also rapidly being eclipsed by technological improvements occurring at the exponential rate. We must keep pace with these demands and improvements.
- ❖ New equipment is also crucial in attracting and retaining specialized healthcare professionals.
- ❖ Donations made to the Foundation do not go towards operational costs.
- ❖ The Foundation is a separate entity, with a separate budget from the hospital with our own Board of Directors.
- ❖ Many departments of the hospital have benefited from your gifts, over the years through equipment purchases made by the Foundation. Your gift can be designated to a specific area of the hospital.
- ❖ The SAHF has been existence since 1977 and every year fundraises for various equipment needs through a variety of programs.



Johanne Messier-Mann, Chief Nursing Officer, Director of Maternal Child & Medical Programs shown with an incubator in the neonatal intensive care unit.



Lori Bertrand, Director, Surgical Program in one of the Operating Rooms at Sault Area Hospital showcasing the latest and most advanced technology.



Debbie Lebine, RN, Intensive Care Unit demonstrates a new bedside terminal. The unit provides patients with telephone, radio and Internet service, and is used by nurses and physicians for clinical documentation.

New hemodialysis machines in the Algoma Regional Renal Program.





SAHF

Our Mission

The founding and ongoing purpose of the **Sault Area Hospital Foundation** is to raise funds for the hospital. The provincial government provides the basics in healthcare, but these basics do not include the cost of new and replacement medical equipment. Equipment and upgrades to patient care facilities and programs have always been considered a community responsibility.

To accomplish this, the Foundation seeks community involvement through donations from patients, their families and friends, businesses, service clubs and other organizations.

Privacy Statement

Sault Area Hospital Foundation respects your privacy. We protect your personal information and adhere to all legislative requirements with respect to protecting privacy. We do not rent, sell or trade our mailing lists. The information you provide will be used to deliver services and to keep you informed and up to date on the fundraising activities of the Foundation.

If at any time you wish to be removed from our mailing list, simply contact us by phone at **705-759-3848** or by e-mail at: **foundation@sah.on.ca** and we will gladly accommodate your request.

SAULT AREA HOSPITAL FOUNDATION · FONDATION DE L'HÔPITAL DE SAULT-SAINTE-MARIE

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